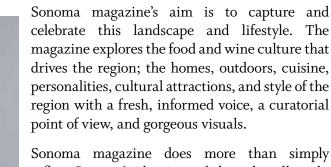
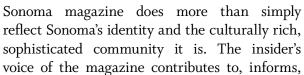




The Heart of Wine Country

Sonoma is a world unto itself. Its defining landscape combines scenic beauty and agricultural abundance. It is urban sophistication in an idyllic, rural setting. It is a destination, a haven, a state of mind, and a way of life.





and unites the region in a manner befitting Sonoma. It showcases high-quality photography, intelligent feature writing and valuable service articles, while also providing in-depth reporting on locally relevant issues and short bits on fun stuff.

Promoting the area to its most active, devoted residents, weekenders, and visitors, Sonoma magazine is essential for people who live in Sonoma and for those who wish they did, appealing to the hearts and minds of loyal subscribers and newsstand browsers who want to take this amazing place home with them.



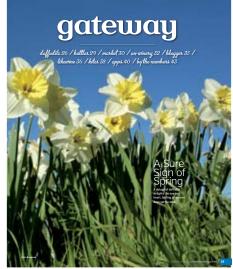
Michael Zivyak, President

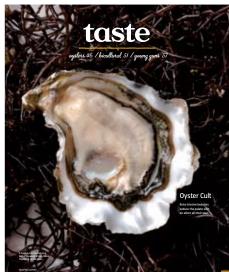
Sonoma magazine's aim is to capture and celebrate this landscape and lifestyle:

- » wine & spirits
- food & dining
- » home
- » personality profiles
- » cultural attractions
- » style
- important issues

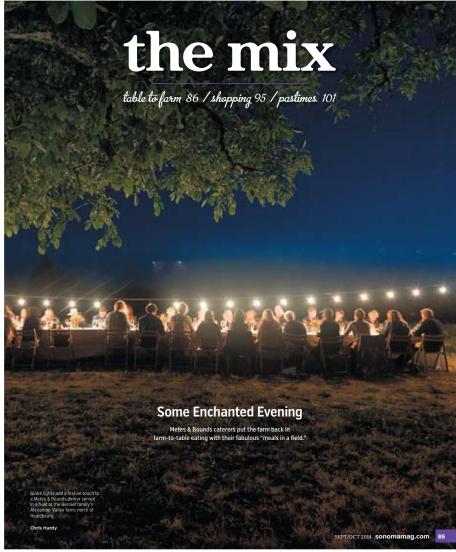
Michael Zivyak,
President, Magazine Division
Sonoma Media Investments, LLC
427 Mendocino Avenue
Santa Rosa, CA 95401
P: 707.521.5284
michael.zivyak@pressdemocrat.com

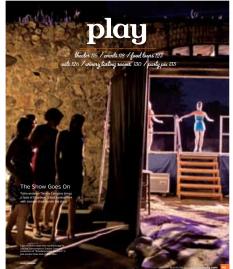














IN EVERY ISSUE

gateway: Short, quick, hot hits • taste: Food and drink, our chefs, our winemakersthe mix: Shopping, hiking, personalities, hidden gems • place: At home indoors & outplay: Things to go do • the finish: Meet someone cool



Demographic Overview

Targeting active, devoted residents, weekenders and visitors around the world

AFFLUENT, EDUCATED, ACTIVE

GENDER:

 Male
 51%

 Female
 49%

AGE

Age: 18 -34 12% Age: 35 -49 36% Age: 50+ 52%

MARITAL STATUS:

Married 74% Single 26%

EDUCATION:

Any College 90% Any Post Graduate Work/Degree 21%

MEDIAN HH INCOME \$188,050

MEDIAN MARKET VALUE

OF OWNED HOME \$770,360



Source: Scarborough r1, 2014 Marin, Napa, Sonoma Counties HHI \$100k +











IN EVERY ISSUE:

Full-length feature articles with insider info, like the fun "Our Favorite Things" feature. In-depth reports on locally relevant issues, like "Surf & Turf," which explored the local surfer culture, and "Lost & Found," which provided serious reporting on the unsolved case of a Midwestern couple slain on a remote Jenner beach.





Distribution

Sonoma Magazine Covering the Greater Sonoma region

- **>>** 25,000 Circulation (100,000 readers)
- >> 6 Issues Per Year
- Paid Subscribers (\$14.99 Per Year for 6 Issues)
- >> Paid Newsstand (\$4.95)

#2 Magazine on newstands behind "People"

Safeway Dedicated Pockets at Check-Out

Whole Foods in Sonoma, Napa, Marin and San Francisco

Barnes & Noble

- » Upscale **In-Room** Hotel Distribution in Sonoma, Napa, Marin, San Francisco
- » Airport Distribution at **SFO**
- » Direct mail list of high HHI households in Sonoma County
- Select Retailers
- Partnerships with InVino
- >> Events/Wineries/Visitor Centers
- >> Audit pending with Circulation Verification Council (CVC)

Sonoma Magazine available for sale at these select retail locations:



Alameda

DeLauers News Stand Safeway

Alamo Safeway

Angwin College Market

Arcadia Arcadia Newsstand

Auburn Bel Air Market

Bellevue Barnes & Noble

Renicia Raleys Supermarket

Calistoga Cal Mart

Copperfield's Books Carmel

Safeway Chico Safeway

Clearlake Safeway Cloverdale **CVS Pharmacy**

Clovis Vons Market

Corte Madera Barnes & Noble Paradise Foods Safeway

Cotati Olivers Market Cupertino

Safeway Danville Draegers Supermarket

Emervville Barnes & Noble

Barnes & Noble

Fairfield Raleys Supermarket

Fairfield Safeway Folsom

Raleys Supermarket

Fort Bragg Harvest Market Safeway

Fresno Vons Market

Glen Ellen Benziger Family Winery Safeway Glen Ellen Village Market

Greenbrae Mollie Stone's

Anchor Bay Village Market

Surf Supermarket

Guerneville Safeway

Healdsburg Big John's Market Jimtown Store **CVS Pharmacy** Safeway Copperfield's Books

Incline Village Raleys Supermarket

Barnes & Noble

Irvine

Juneau Juneau Drug Lakeport

Safeway Las Vegas Barnes & Noble

Loomis Raleys Supermarket

Los Altos Draegers Supermarket

Los Angeles Circus of Books **Kosher News**

Mendocino Harvest at Mendosa's

Menlo Park Draegers Supermarket United Markets

Middletown Hardester's Market

Mill Valley Depot Bookstore & Cafe Mill Valley Market Safeway Whole Foods

Modesto Safeway

Mountain View Nob Hill Foods

Copperfield's Books CVS Pharmacy Raleys Supermarket Safeway Vallerga's Market Whole Foods

Newport Beach Barnes & Noble

Novato Costco Paradise Foods Pharmaca Whole Foods

Oakland De Lauers Newstand Farleys East

Palm Springs Bristol Farms Pasadena Vromans Bookstore

Petaluma Copperfield's Books CVS Pharmacv Petaluma Market Raleys Supermarket Sprouts Whole Foods

Rancho Mirage CVS Pharmacy

Redding Raleys Supermarket

Raleys Supermarket Rohnert Park

Costco CVS Pharmacy Raleys Supermarket Safeway

Roseville Safeway

Sacramento Barnes & Noble Bel Air Market

Saint Helena Safeway Sunshine Foods Vasconis Drugs

San Anselmo

San Francisco Books Inc Cal Mart Super Market Falletti Foods **Farleys** Fog City News Juicy News SF Mollie Stone's Pharmaca Safeway SFO-News & Gifts SFO-Aviator Books SFO-Bayreader Whole Foods

San Mateo Barnes & Noble Draegers Supermarket Walnut Creek

San Rafael Marinwood Market Safeway Whole Foods

Santa Rosa Barnes & Noble Copperfield's Books Costco **CVS Pharmacy** DeLoach Winery Gracianna Winery Lazzini's Market Ledson Winery Molsberry's Market Oliver's Market Pacific Market

Paradise Ridge Winery Raley's Supermarket Ray's Food Center Safeway St. Francis Winery Whole Foods

Scottsdale Barnes & Noble

Seattle Barnes & Noble

Sebastopol Copperfield's Books CVS Pharmacy Pacific Market Safeway Whole Foods

Sonoma Chateau Sonoma **CVS Pharmacy** Pharmaca Ramekins Readers Books Safeway Sonoma Market Sonoma Valley Visitors Buréau Whole Foods

Williams Sonoma South Pasadena Bristol Farms

Stockton Podestos Market

Sunnyvale Smoke Shop Tracy Raleys Supermarket

Ukiah Safeway

Vacaville Costco Pauls Food Fair

Vallejo Costco Raleys Supermarket

Vashon Vashon Thriftway

Barnes & Noble Target Store

Wenatchee Hastings

West Hollywood Circus Of Books

Westlake Village **Bristol Farms**

Windsor **CVS Pharmacy** Windsor Raleys Supermarket

Yountville Ranch Market Too

In-room at these fine hotels, resorts and inns:

Santa Rosa

Courtyard Marriott Flamingo Conference Resort and Spa Fountaingrove Inn Hotel La Rose Hyatt Vineyard Creek Sheraton Sonoma County Vintners Inn

Rohnert Park Red Lion Inn

Healdsburg Best Western Dry Creek Inn H2 Hotel Healdsburg Inn Hotel Healdsburg

Marin Acqua Hotel

Napa Blackbird Inn Milliken Creek Inn and Spa

Petaluma Best Western Petaluma Inn Petaluma Valley Inn

Yountville Maison Fleurie Lavender

Gaige House Inn at Sonoma Sonoma Creek Inn El Dorado Hotel El Pueblo Fairmont Sonoma Mission Inn Inn at Sonoma

Sonoma Valley

Kenwood Inn and Spa MacArthur Place Hotel & Spa Sonoma Valley Chamber

of Commerce Sonoma Valley Inn The Lodge at Sonoma

San Francisco Cartwright Hotel Hotel Abri Hotel Triton JW Marriott San Francisco Parc 55 Hotel Sir Francis Drake Hotel The Fairmont San Francisco The Prescott Hotel The Ritz-Carlton

Villa Florence Hotel Windsor Holiday Inn Express





By the Numbers

They have upscale Lifestyles

DO THEY TRAVEL TO SHOP?

24%

The Village at Corte Madera

23%

Downtown San Francisco

21%

Westfield San Francisco Centre



19%

Town Center at Corte Madera

11%

Embarcadero Center

10%

Union Square

WEEKEND GETAWAYS

37%

Los Angeles

34%

Stayed in upscale hote or B&B

27%

Lake Tahoe

20%

Mendocino/North

28%

San Francisco

21%

Monterey/Carmel

17%

Sonoma County Wine Country

FAVORITE DEPARTMENT STORES

52%

37% Nordstrom 5%

Neiman Marcus

4%

Bloomingdale's

2%

Saks Fifth Avenue



18%

Bought Fine Jewelry in the last 12 months



STAYS ACTIVE

63% Gardening



42%

Jogging/Running

Hiking/Backpacking

40% 34%

Cycling

26% 19%

Boating

Yoga-Pilates

15%

FOOD & DINING



Buys organic food on a regular basis

54%

Buys locally grown food on a regular basis

Dined at up-scale restaurant in past 30 days

38%

WINE (AND BEER) COUNTRY

Drank in past 7 days

25%

21%

25%

Attended Wine Festival in the past 12 months

DAY TRIPPIN'

San Francisco

58%

Marin County

Calistoga/Napa Valley

Mendocino/North

Coast

ENJOYS A CULTURED LIFE

Attended in the past 12 months

Professional Sports Event

Concert

16%

Symphony or Opera

33%

Art Museum

33%

Live Theater

12%

Dance or Ballet performance



Editorial Focus

Sonoma is not just a place, it's a way of living.

Sonoma Home+Garden aims to inspire the sort of people who think of their homes not just as places to go when the workday is done, but also as reflections of the warm, inviting and unique style of Sonoma.

Sonoma Home+Garden is a celebration of quality, craftsmanship, authenticity and family—a trusted resource that respects the past, lives in the present and embraces the future. Each issue's beautifully designed, lush pages uncover the tastemakers, places, and things that inspire—transforming that inspiration into action for everyone.

Sonoma Home+Garden, The Heart of Your Home

Distribution

Sonoma Home+Garden

- > 15,000 Distribution (60,000 Readers)
- >> Special Annual Publication
- » Paid Sonoma Magazine Subscribers
- » Direct Mail List of high HHI households in Sonoma
- >> Paid Newsstand

Safeway Dedicated Pockets at Check-Out **Whole Foods** in Sonoma, Napa, Marin and San Francisco **Barnes & Noble**

- » Airport Distribution at SFO
- » Select Retailers
- >> Events/Wineries/Visitor Centers







Editorial Focus

Sonoma Weddings will feature beautiful and useful information for brides and grooms planning their weddings in Sonoma.

>> Editors Top Ten Picks - Cool stuff for your wedding

Expert Advice Section:

Local Advice: Top Ten Tips for Every Bride

Make Me Look Fabulous: Photographer Advice

Honeymoon Advice: Honeymoon Planner/Travel Expert

Real Weddings: We find the best, most exciting real Sonoma weddings

Trends: highlights of products, ideas and trends for weddings

Features:

- >> Style: Amazing wedding dresses including some "statement" jewelry*
- >> Food & Wine: The Perfect Cocktail Hour/ Perfect Pairings*
- >> Design: Three Wedding Planners create a table setting for the ideal wine county wedding*

Directory – Locations, florists, caterers, bakeries, designers, entertainment, hotels, photographers, planners, jewelers, stationary, rentals, videographers

*Editorial subject to change

Distribution

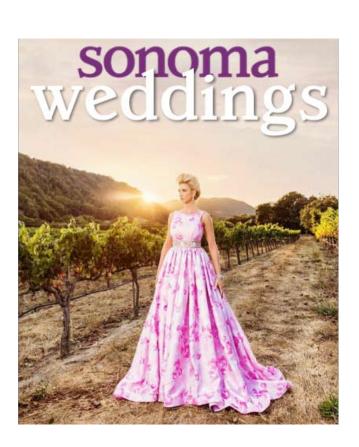
Sonoma Weddings

- > 12,000 Distribution (48,000 readers)
- >> Special Annual Publication
- >> Targeted Female Subscribers of Sonoma Magazine
- >> Upscale In-Room Hotel Distribution
- >> Paid Newsstand

Safeway Dedicated Pockets at Check-Out **Whole Foods** in Sonoma, Napa, Marin and San Francisco

Barnes & Noble

- Airport Distribution at SFO
- >> Select Retailers
- » Bridal Events in the Bay Area
- » Bridal Shops in Sonoma, Napa, Marin and SF

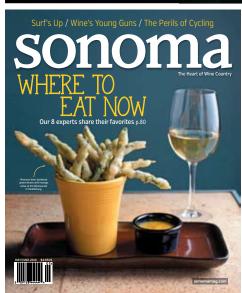
















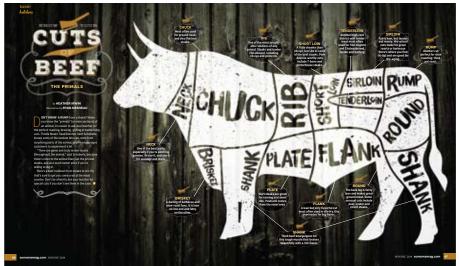


2015 Editorial Calendar

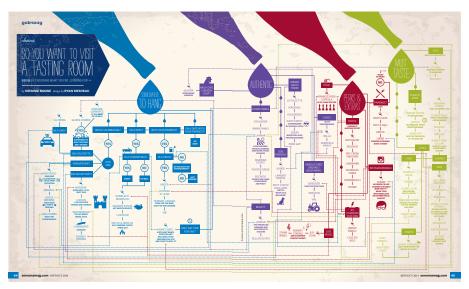
	Space Close and Non-Camera Ready Materials	Camera Ready Close
Sonoma Magazine		
January/February (on-sale Jan. 1, 2015) The Romance Issue	Nov. 17, 2014	Dec. 1, 2014
March/April (on-sale Mar. 3, 2015) The Influencers Issue	Jan. 19, 2015	Feb. 2, 2015
May/June (on-sale May 1, 2015) The Food Issue [Beer!]	Mar. 16, 2015	Mar. 30, 2015
July/August (on-sale July 1, 2015) Summer in Sonoma Issue	May 18, 2015	June 1, 2015
September/October (on-sale Sep. 1, 2015) Harvest Issue	July 20, 2015	Aug. 3, 2015
November/December (on-sale Nov. 3, 2015) Holiday Issue	Sept. 21, 2015	Oct. 5, 2015
Special Annual Publications		
Sonoma Home + Garden (on-sale June 1, 2015)	April 13, 2015	April 27, 2015
Sonoma Weddings (on-sale Dec. 1, 2015)	Oct. 19, 2015	Nov. 2, 2015

Dates and topics are subject to change













New Website **Engages Anywhere**

sonomamaq.com

Original content, blogs, photo galleries, calendars



Newsletter Ad Specifications Ad sizes in pixels: 300 x 250 Files Size: 60KB

Dedicated E-Blast Specifications Ad sizes in pixels: 300 x 250 Files Size: 60KB

E-Edition All pages will be on the E-Edition sonomamag.com



Social Media

Dedicated Social Media Editor for Facebook, Twitter, Instagram, Google + and Pinterest









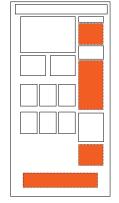


Events

Several series including custom events. Talk to your Account Executive for sponsorship opportunities.

sonomamag.com

AD SIZES



Square/Rectangle

File Size: 60KB

Standard Banner 300 x 600 File Size: 60KB

Leaderboard 728 x 90 File Size: 60KB

Homepage Takeover

100% Homepage Traffic 300 x 50 [x2] 300 x 600 728 x 90

Materials Shipping Address:

427 Mendocino Avenue, Santa Rosa, CA 95401

Attention: Linda Hann or your Sonoma Magazine Publications Account Executive and/or Client Services Assistant

2015 Advertising Specifications and Rates

Rates



Ad Size	Open Rate	3X (5% Disc)	6X (15% Disc)
Full Page	\$3,125	\$2,970	\$2,650
2/3 Page	\$2,515	\$2,390	\$2,140
1/2 Page	\$2,030	\$1,930	\$1,725
1/3 Page	\$1,550	\$1,475	\$1,320
1/4 Page	\$1,160	\$1,100	\$985
1/6 Page	\$775	\$735	\$660

Home+Garden

Ad Size	Open Rate	Sonoma Advertiser
Full Page	\$1,875	\$1,690
2/3 Page	\$1,505	\$1,355
1/2 Page	\$1,220	\$1,100
1/3 Page	\$930	\$835
1/4 Page	\$700	\$630
1/6 Page	\$465	\$420

sonoma weddings

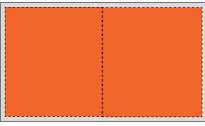
Ad Size	Open Rate	Sonoma Advertiser
Spread	\$2,825	\$2,540
Full Page	\$1,570	\$1,415
1/2 Page	\$1,025	\$925
1/3 Page	\$790	\$710

Premium Positions

Back Cover 30% Inside Covers 20% Opposite TOC's 15%

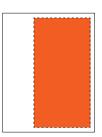
Color ad/per issue All Rates are NET

Advertisements assigned to premium positions are subject to creative approval prior to placement confirmation. The Publisher may reject or cancel any advertising for any reason at any time.



2 Page spread bleed = 18.25" × 11.125" . Trim = 18" x 10.875"

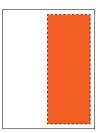




9.25" x 11.125" $Trim = 9" \times 10.875"$

2/3 vertical 5.375" x 9.875"

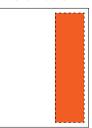




8" × 4.75"

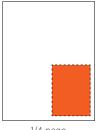
1/2 vertical 3.75" x 9.875"

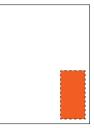




1/3 square 5.375" x 4.75"

1/3 vertical 2.375" × 9.875"





1/4 page 3.75" x 4.5"

1/6 page 2.375" x 4.75"

Color Space: CMYK only

Image Resolution: 300 dpi Line Screen: 150 dpi **Preferred Format:** All materials should be sent as Press Quality PDF's to your Account Executive and/or Client Services Assistant

Publication Trim Size: $9" \times 10.875"$

Safety Size: 7.75" × 10.125"

1/2" in from the top and bottom bleed size 3/4" in from left and right bleed size

Binding Method: Perfect Bound

Materials Shipping Address:

427 Mendocino Avenue, Santa Rosa, CA 95401 Attention: Linda Hann or your Sonoma Magazine Publications Account Executive and/or Client Services Assistant